



Our Firm Profile

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COUNSEL FOR A CONNECTED, REGULATED AFRICA

Who We Are

Cavendrys is a women-led law firm based in Nairobi, Kenya and serving East Africa. We are specialists in technology, payments, fintech, data protection, telecoms, IP and regulatory work, built to serve Africa's innovation economy.

Our work spans support in licensing, compliance, digital infrastructure, Market entry, Dispute resolution, commercial transactions, M&A, Regulatory engagement, Competition law engagements and cross-border transactions. We combine deep subject matter expertise with regional execution capability and commercial clarity.

We operate with a strong command of East Africa's legal, regulatory, and commercial landscape, having supported both pioneering local ventures and global entrants navigating the intricacies of the market. From policy shifts to regulator mindsets and market entry bottlenecks, we offer real insights that help our clients avoid missteps and move faster.

What We Offer

We provide end-to-end legal, Advisory and regulatory support to international clients looking to launch, operate, or scale in East Africa. Our model includes:

- **Licensing, structuring, and regulatory engagement**
- **Commercial contracts and market entry documentation**
- **Regional coordination and roll-out support**
- **Dispute, audit, and enforcement risk management**

Recognition

Our lawyers are recognised by Chambers Global, Legal 500, Business Daily top 40 under 40 and Courtroom Mail for their leadership in FinTech, data, and digital economy law. We are proud to support GCs, innovators, regulators, and investors working at the frontier of Africa's tech and financial systems.

"You focus on the market opportunity. We will command the legal complexity." -Janet Othero, Managing Partner

Cavendrys
WAM Advocates LLP

Why Clients Choose Us

Our partners are hands on and directly involved. We understand what fast scaling platforms, GCs, and investors need which is strategic foresight, actionable clarity, and legal work that supports speed-to-market. Our experts have supported major platforms and global fintech, e-commerce, and digital asset clients.

East Africa Rollout Capability

Cavendrys leads multi country engagements across East Africa through a network of trusted, specialist legal partners in Uganda, Tanzania, Rwanda, Ethiopia, and beyond.

With Kenya as the command centre, we offer a single point of leadership, harmonised documentation, and consistent quality, giving your legal and compliance teams one cohesive structure to work with across jurisdictions.

How We Work With Legal Teams

We are built to complement and support in-house counsel. Whether acting as embedded advisors or external execution counsel, we:

- Deliver scoped workplans and phased documentation sets
- Ensure clear timelines, feedback cycles, and regulator engagement support
- Maintain transparency on risks and flag commercial, regulatory trade-offs
- Provide materials ready for executive briefings, investor review, or board sign-off

What We Are Known For

T Tech Transactions & Commercial Agreements
We structure the commercial agreements that power the digital economy including multi-jurisdictional software licensing, cloud services, tech partnerships, joint ventures, and the adoption, acquisition, sale, or licensing of AI systems.



T Telecoms & Digital Infrastructure
We advise on the structuring, licensing, and rollout of telecom networks, data centres, fibre projects, and digital infrastructure. Our work includes MVNO and ISP licensing, regulatory engagement, ESG and data sovereignty compliance, and infrastructure joint ventures and financing.

D Data & Cybersecurity
We advise on the full data lifecycle from collection and cross-border transfers to disputes, governance and enforcement. Our work includes compliance, cybersecurity, audits, employee data frameworks, DPIAs, and breach support. We localize global policies, build defensible programs, and guide clients through regulatory engagement and enforcement.

F FinTech, Banking & Digital Assets
We support the full lifecycle of financial technology, advising Banks, FinTechs, DCPs, PSPs, Forex and Investors on market entry, licensing, financing, lending, secured transactions (charges, debentures). Our work spans digital credit, payments, platform integration, partnerships, and digital assets helping clients structure, scale, and de-risk innovation.

I Intellectual Property
We help clients protect, commercialize, and enforce IP, from brand ownership and licensing to due diligence, investor readiness, and infringement claims. We advise on filings (national, ARIPO, WIPO, OAPI) and IP structuring.

I Innovation Corporate and Venture Life Cycle
We support startups, scale-ups, and venture funds through every stage from formation and fundraising to growth, M&A, and exit. Our work covers structuring, founder arrangements, cap tables, investment instruments, partnerships, and commercialization strategy.

Why Clients Work With Us

01 Commercially Attuned Legal Solutions

Our advice is practical, aligned with business and technology goals, and focused on delivering results that move our clients forward.

"We don't bill you to learn your business. We get in, solve the problem, and help you move forward, fast and well."

04 Client Centred Partnerships

We work closely with our clients' teams to provide agile and cost-effective legal support, delivering insight that drives growth and long-term value.

02 Mastery in TDFI Law

We have unmatched expertise in Tech, Telecoms, Data, FinTech, IP & Innovation (TDFI) Law.

03 Real Market Insight

We advise with the benefit of on the ground knowledge, helping clients expand, operate, and stay compliant.

05 Future Ready Legal Services

Our approach reflects the realities of digital-first businesses, which operate at speed, depend on technology, and navigate shifting legal risks.

06 Top Ranked Legal Experts

Our experts are independently recognized by Chambers Global Fintech, Legal 500, Courtroom Mail 100 and other leading directories for excellence in Technology, Finance, FinTech and regulatory practice.

Chambers
AND PARTNERS



07 Regulatory Insight and Foresight

Our regulatory connections and hands-on experience help clients anticipate legal shifts, navigate compliance, and engage effectively with regulators.

08 Trusted by Industry Leaders

We offer expert advisory to PE firms, VCs, Banks, FinTech disruptors, Tech platforms and global businesses, driving innovation and market expansion.



Contact & Information

We'd love to partner with you.
Whether you're looking for legal support, exploring a regulatory collaboration, or building something new in the digital, data, or innovation space, reach out to us.

Main Contact Information

Phone

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Email

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Social Media

Stay connected with us on social media for the latest updates, events, and news:



Operating Hours

Our Nairobi office is open Monday to Friday, 08:30 to 17:00 (EAT). We remain available via email across time zones to support clients with time-sensitive matters.